

# SHAILESH S. INGALE

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## EDUCATION

**NORTHWESTERN UNIVERSITY**, Evanston, Illinois 2009 - 2011  
Kellogg School of Management, *Master of Business Administration* (GPA: 3.6 / 4.0)  
McCormick School of Engineering, *Master of Engineering Management* (GPA: 3.6 / 4.0)

- Majors: Management & Strategy, Finance, Marketing, Engineering Design

**UNIVERSITY OF ILLINOIS AT URBANA-CHAMPAIGN**, Urbana, Illinois 1998 - 2004  
*Master of Science in Electrical Engineering* (GPA: 3.5 / 4.0)  
*Bachelor of Science in Electrical Engineering*, with honors (GPA: 3.6 / 4.0)

## EXPERIENCE

**ACCENTURE MANAGEMENT CONSULTING**, Chicago, Illinois 2011 – Present  
*Innovation and Product Development Consultant*

- Developed and operated a PMO structure for new product development at a non-alcoholic beverage client
- Redesigned process for forecasting builds of cellular tower equipment at a wireless supplier; developed training material and KPIs to support process changes, resulting in reduction of working capital and finished goods inventory
- Developed and deployed KPIs and a scorecard to track implementation of process improvement initiatives in Order Management & Fulfillment within a telecommunications client
- Developed a valuation tool for a telecommunications client to value and prioritize use of resources for various process improvement initiatives

**RC FUELS**, Oak Brook, Illinois 2010  
A chemical and biosciences company focusing on bio-fuels  
*Strategy Intern*

- Developed go-to-market strategy for a newly-developed reagent to be sold to ethanol plants
- Analyzed financial statements, academic research and government policy, and interviewed potential customers to gain an understanding of the bio-fuels industry
- Created external financial models to create a pricing strategy and anticipate competitive response
- Created an internal financial model to quantify financing needs, risks, and potential returns

**BOSE CORPORATION**, Bloomfield Hills, Michigan 2006 - 2009  
*Audio Systems Engineer*

- Held responsibility to integrate Bose audio components into new vehicle programs so that they delivered an acoustic experience consistent with the Bose brand name
- Collaborated with cross-functional teams within Bose and its automotive clients to design, develop, implement and support Bose audio systems through the entire product lifecycle
- Developed proof-of-concept customer demonstrations to support new business development
- Performed competitive benchmarking to develop potential audio layouts for new vehicle projects, and independently developed a tool to predict audio characteristics of these layouts
- Led systems engineering for the Energy Efficient Series of amplifier/transducer technology and communicating its benefits to customer stakeholders, sourced in the Chevrolet Volt

## PERSONAL

- Earned Black belt in Han Mu Kwon Tae Kwon Do earned in June 2009
- Avid runner with two marathon and seven half-marathon finishes since 2006

March 24, 2013